

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

3235-0123 OMB Number. Expires: September 30, 1998

Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

ANNUAL AUDITED REPORT RECEIVED FORM X-17A-5

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/01	AND END	ING 12/31/01
	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDE	NTIFICATION	
NAME OF BROKER-DEALER:			
Sorsby Financial Corporation			OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUS	-	•	
676 North Michigan Ave.		Suite 3140	· · · · · · · · · · · · · · · · · · ·
	(No. and Street)	•	
Chicagó, _	Illinoi	s	60611
(City)	(State)		(Zip Code)
IAME AND TELEPHONE NUMBER OF PE	RSON TO CONTA	CT IN REGARD TO	THIS REPORT
			12) 751-0469
harles C. Sorsby	· · · · · · · · · · · · · · · · · · ·		(Area Code — Telephone No.)
B. ACC	OUNTANT IDE	NIFICATION	
NDEPENDENT PUBLIC ACCOUNTANT wh	iose opinion is conta	uned in this Report*	
Melvin H. Shapiro			
(Neme	- if individual, state ion, f	rs:, middle name)	
1909 Deercrest Lane	Northbrook,	Illinois	60062
Address	(Cnv)	(State)	Zip Code
HECK ONE:	•	•	
			DDAOFAA
Public Accountant			PROCESSE
Accountant not resident in United S	tates or any of its p	ossessions.	APR 0 4 2002
	FOR OFFICIAL USE	ONLY	
	. \		THOMSON
	. V		FINANCIAL

must be supported by a statement of facts and circumstances delied on as the basis for the exemption. See section 240.17a-5(e)(2).

OATH OR AFFIRMATION

Sorsby Financial Corporation		ting schedules pertai	, (
December 3I , 2001, are true and co	rrect. I further swea	r (or affirm) that ne	ither the com
or any partner, proprietor, principal officer or director has any	proprietary interest	n any account classif	fied soley as th
customer, except as follows:			
None			
			•
		74	
			•
OFFICIAL SEAL LINDA L BURNEY		Signature	
NOTARY PUBLIC STATE OF ILLINOIS MY COMMISSION FXP. MAY 22,2005			
MY COMMITTEE TO A A. MAI 22,200	Presi	dent /	
	•	1 Itte	
Notary Public			
	·		
s report** contains (check all applicable boxes):			* • •
(a) Facing page.			
(b) Statement of Financial Condition.			
(c) Statement of Income (Loss).	P1 ows		5 . • .
(d) Statement of Changes in Financial Condition. Cash (e) Statement of Changes in Stockholders' Equity or Partner		r's Capital	
(f) Statement of Changes in Liabilities Subordinated to Cla		i s Capitai.	•
(g) Computation of Net Capital		•	
(h) Computation for Determination of Reserve Requirement	s Pursuant to Rule 1	5c3-3.	* *
(i) Information Relating to the Possession or control Requi			1 ×
(j) A Reconciliation, including appropriate explanation, of t			ile 15c3-1 and
Computation for Determination of the Reserve Requirer			
(k) A Reconciliation between the audited and unaudited States solidation.	nents of Financial Co	ndition with respect t	o methods of c
(l) An Oath or Affirmation.	**************************************		
(m) A copy of the SIPC Supplemental Report.	•	•	

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT PURSUANT TO RULE 17a-5

DECEMBER 31, 2001

CONTENTS

INDEPENDENT AUDITORS' REPORT

FINANCIAL STATEMENTS

STATEMENT OF FINANCIAL CONDITION STATEMENT OF INCOME STATEMENT OF CHANGES IN SHAREHOLDERS' DEFICIT STATEMENT OF CASH FLOWS

NOTES TO FINANCIAL STATEMENTS

SUPPLEMENTARY SCHEDULE

COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

Phone (847) 564-3289

INDEPENDENT AUDITORS' REPORT

Board of Directors Sorsby Financial Corporation

I have audited the accompanying statement of financial condition of Sorsby Financial Corporation as of December 31, 2001, and the related statements of income, changes in shareholders' deficit, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to attain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sorsby Financial Corporation as of December 31, 2001 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule included with this report is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Melvin H. Shapiro

Certified Public Accountant

Northbrook, Illinois March 15, 2002

STATEMENT OF FINANCIAL CONDITION

DECEMBER 31, 2001

ASSETS

Cash and cash equivalents Cash on deposit with correspondent Receivable from brokers Security deposit	\$ 18,229 31,236 22,476 <u>2,611</u>
TOTAL ASSETS	\$ <u>74,552</u>
LIABILITIES AND SHAREHOLDERS' DEFICIT	
LIABILITIES	
Due to To Shareholder	\$ 200
Accrued Payroll	9,263
Payroll taxes withheld and accrued	550
Shareholders' subordinated loans payable	238,100
Total Liabilities	248.113
SHAREHOLDERS' DEFICIT	
Common stock, no par value; authorized	
1,000,000 shares, issued and outstanding	
1,000 shares	1,000
Additional paid in capital	56,554
Accumulated deficit	(231,115)
Total Shareholders' Deficit	(173,561)
TOTAL LIABILITIES AND SHAREHOLDERS' DEFICIT	\$ <u>74,552</u>

STATEMENT OF INCOME

YEAR ENDED DECEMBER 31, 2001

REVENUE

Calas Commissions	264.904	
Sales Commissions	\$ 264,804	
Administrative fees	192,000	
Sublease Rental Income	<u>46,969</u>	
	\$	503,773
OPERATING EXPENSES:		
Salaries and Wages	\$ 294,719	
Payroll Taxes	22,430	
Accounting and Legal	2,975	
Clearing and Execution Costs	43,765	
Employee Benefits	10,500	
Health Insurance	11,816	
General Insurance	1,795	
Office Supplies and Expense	737	
Permits and Licenses	4,665	
Quotation Expense	12,642	
Regulatory Fees	811	
Rent and Occupancy	70.281	
		477,136
INCOME FROM OPERATIONS		26,637
Other Income - Interest		1,644
<u>NET INCOME</u>	\$	28,281

STATEMENT OF CHANGES IN SHAREHOLDERS' DEFICIT

YEAR ENDED DECEMBER 31, 2001

	Common <u>Stock</u>	Additional Paid-in <u>Capital</u>	Accumulated <u>Deficit</u>	Total Shareholders' <u>Deficit</u>
Balance-Beginning of Period	\$1,000	\$56,554	(\$259,396)	(\$201,842)
Net Income		 -	28,281	28,281
BALANCE-END OF PERIOD	<u>\$1.000</u>	<u>\$56,554</u>	<u>(\$231,115)</u>	(\$173,561)

STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2001

Cash Flows from Operating Activities	
Income from Operations	\$ 28,281
Adjustments:	
Increase in receivable from broker/dealers	(8,896)
Increase in shareholder loans payable	200
Increase in other assets	(1,004)
Decrease in accounts payable	(4,164)
Decrease in accrued payroll and taxes	(3.030)
Net Cash Flow Provided by Operations	<u>11.387</u>
Net Cash Flow Provided by Investing Activities	
Net Cash Flow Provided by Financing Activities	
Net Increase in Cash and Cash Equivalents	11,387
Cash and Cash Equivalents Balance at January 1, 2001	6,842
Cash and Cash Equivalents Balance at December 31, 2001	\$ 18.229

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2001

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

The Company was incorporated in the state of Illinois on August 7, 1995. The Company is registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. The Company's principal business activity is the sale of securities.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recognized on a trade date basis.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations which mature in less than 90 days, and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and which are commonly referred to as "money market funds."

Use of Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001 the Company's net capital and required net capital were \$41,141 and \$5,000 respectively. The ratio of aggregate indebtedness to net capital was 24.34%.

NOTE 3 - INCOME TAXES

The Company has elected S Corporation status for income tax purposes. Income taxes are therefore the responsibility of the individual shareholders of the Company. The company is liable for the state corporate replacement tax.

NOTE 4 - COMMITMENTS

Clearing Agreement - On December 12, 1996 the Company entered into an agreement with a broker/dealer whereby that broker/dealer will execute and clear securities transactions for the Company on a fully disclosed basis. The agreement can be terminated upon 30 days written notice. Under the terms of the agreement the Company is prohibited from entering into a similar agreement with another broker/dealer while this agreement is in effect and the Company may be liable, for a minimum of \$5,000, for certain start-up expenses incurred by the clearing broker/dealer if the agreement is terminated. The Company has also agreed to regulatory arbitration and waived its right to court remedies regarding disputes between the Company and the clearing broker/dealer. The Company has deposited \$25,000 with the clearing broker/dealer to assure the Company's performance under the agreement. This amount is included in "Cash on Deposit with Correspondent."

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2001

NOTE 5 - LEASE

The Company occupies premises under a lease expiring December 31, 2002. The annual rent is \$34,755 plus real estate taxes and common area maintenance.

Future minimum rentals are:

Year Ending December 31

2002

\$ 35,894

NOTE 6 - RELATED PARTY TRANSACTIONS

The company received \$192,000 in administration fees from two affiliates during 2001. The affiliates are wholly owned by the sole shareholder of the company.



COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS

DECEMBER 31, 2001

COMPUTATION OF NET CAPITAL	
Total shareholders' deficit	\$ (173,561)
Subordinated loans	238,100
Deductions:	
Nonallowable assets	(22,773)
Haircut on money market fund	(625)
NET CAPITAL	41,141
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT	
Minimum net capital requirement (6 2/3% of total aggregate indebtedness)	668
or total aggregate indebtedness)	
Minimum dollar net capital requirement	5,000
Net capital requirement	
COMPUTATION OF AGGREGATE INDEBTEDNESS Total liabilities	\$ 10,013
Percentage of Aggregate Indebtedness to Net Capital	24.34%

Note: There are no material differences between the computations above and the computations included in the Company's corresponding unaudited Form X-17A-5 Part IIA filing.

See Accompanying Auditor's Report

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL Phone (847) 564-3289

Sorsby Financial Corporation

In planning and performing my audit of the financial statements of Sorsby Financial Corporation for the year ended December 31, 2001, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5 (g) (1) of the Securities and Exchange Commission, I have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Sorsby Financial Corporation that I considered relevant to the objectives stated in rule 17a-5 (g), in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3 (a) (11). I did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, my study and evaluation disclosed that a lack of segregation of functions exists. Although this condition may be considered a material weakness in internal control, it is a common condition in entities of this size. This condition was considered in determining the nature, timing, and extent of the procedures to be performed in my audit of the financial statements of Sorsby Financial Corporation for the year ended December 31, 2001, and this report does not affect my report thereon dated March 15, 2002. In addition, no facts came to my attention which would indicate the Company was not in compliance with its type k(2) (ii) exemption from the requirements of SEC Rule 15c3-3. However, it should be noted that my examination was not directed primarily toward obtaining knowledge of such noncompliance.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Melvin H. Shapiro

Certified Public Accountant

Northbrook, Illinois March 15, 2002